Progressus Connect

December 12, 2025
1:00pm - 1:45pm EST

Meet the Hosts

Jeff Suwyn
Director-Solution Management

Kim Bateson
Senior Product Owner For Progressus

Linda Contreras
Technical Writer

Agenda

Focus of Progressus Connect

Topics for discussion

- Cash Flow Forecast
- Expense Price changes

- Feedback and Questions

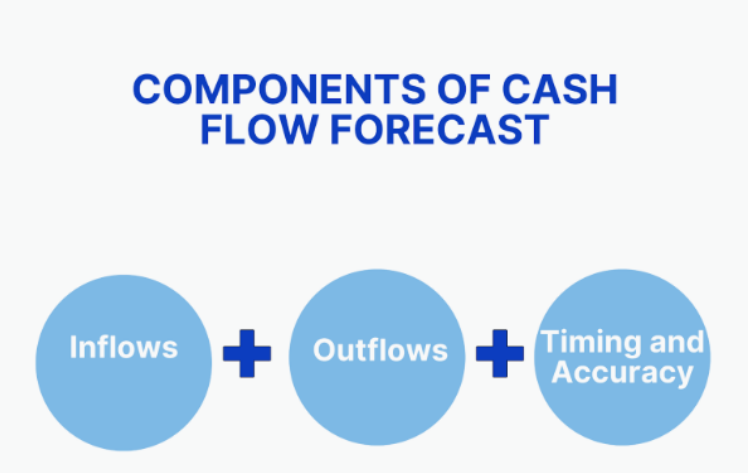
Housekeeping

- Activate microphone to talk
- Type in the chat if you want to talk and are unable to activate microphone

Cash Flow Forecast

Business Value of Cash Flow Forecasting

- Provides organizations with a clear view of expected:
  - Cash inflows
  - Cash outflows
  - Over a defined period



- This enables proactive financial management

Business Value of Cash Flow Forecasting

Improved Liquidity Management

Ensures the company maintains sufficient cash to meet obligations,
reducing the risk of insolvency or costly short-term borrowing.

Enhanced Decision-Making

Supports strategic planning for investments, debt repayment, and operational spending
by predicting future cash positions.

Risk Mitigation

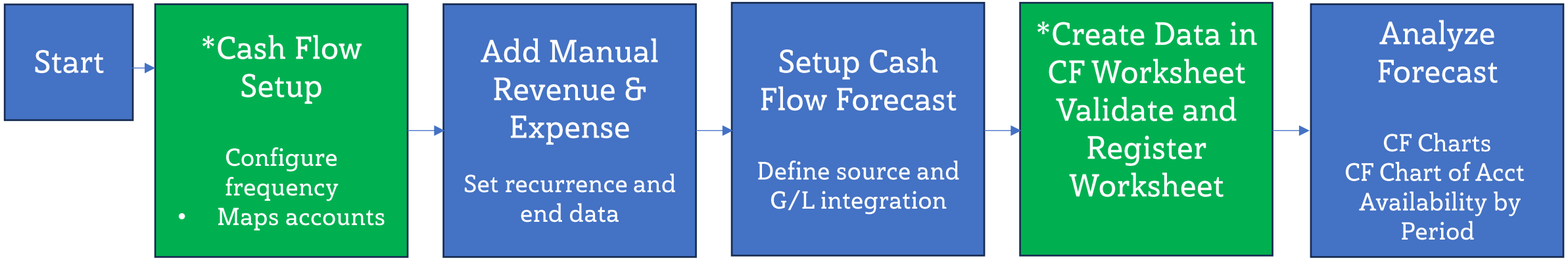
Identifies potential shortfalls early,
allowing corrective actions such as adjusting expenses, securing financing, or accelerating receivables.

Cost Optimization

Helps avoid unnecessary interest expenses and penalties
by aligning cash availability with payment schedules.

Cash Flow Setup and workflow

- *Accounts in Cash Flow Setup
- *Project Scenarios in Cash Flow Worksheet

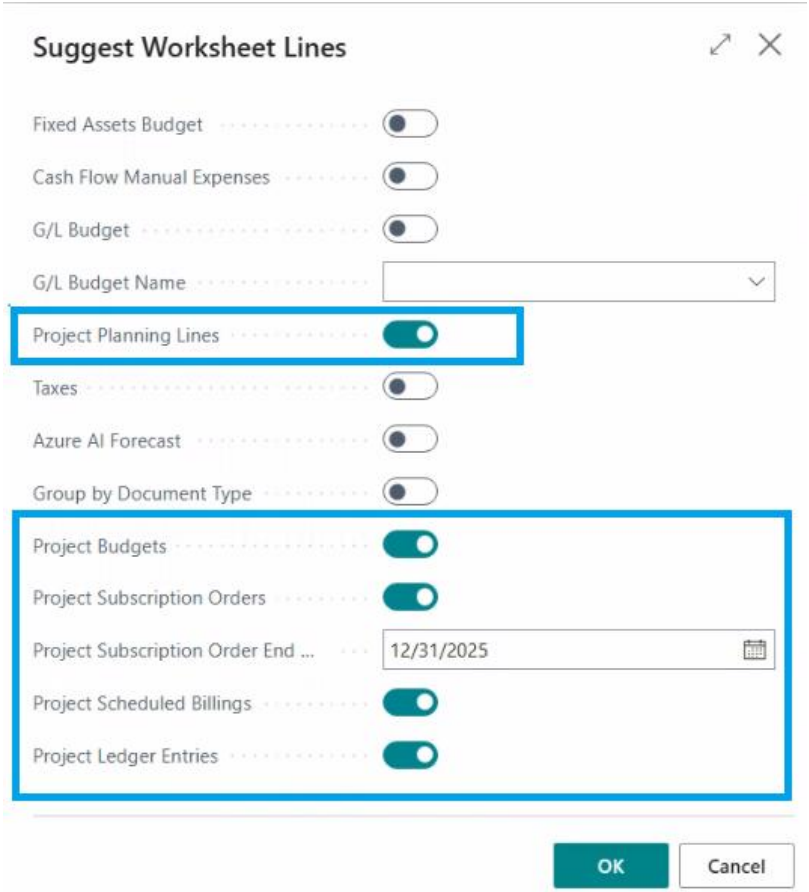


Overview – Cash Flow Worksheet

- Used for planning of Cash Inflows and Outflows
  - Incorporates BC data
  - Standard BC Projects has ability to include planning lines

- Changes to add Progressus scenarios
  - All Progressus Scenarios are only Inflow
  - Include Progressus planning lines
  - Add more scenarios for Progressus data
  - More scenarios can be added in the future based on customer requests

Cash Flow Worksheet Scenarios

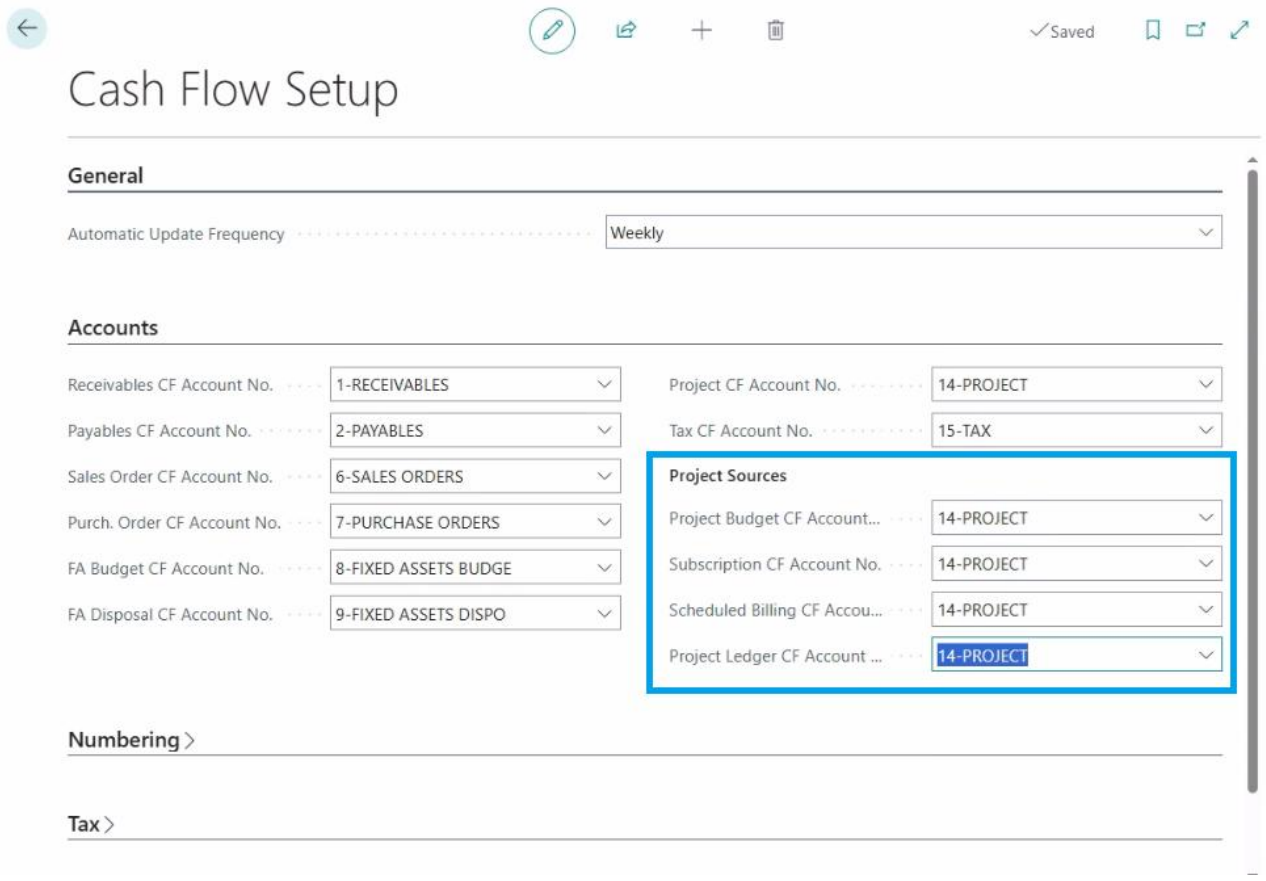


Overview – New scenarios to worksheet All Scenarios are Inflows based on Price

- Forecast Cash inflows based on
  - Progressus Planning lines are included
  - Project Budget Price
    - Chargeable entries only
    - Scheduled Billings budgets are included
  - Subscription Orders
    - Unposted Subscription Order
  - Scheduled Billings
    - Only unposted Scheduled Billings (recurring is included)
    - Posted but not invoiced are not included
  - Project Ledger Entries
    - Price only
    - Chargeable entries only
    - Based on Remaining amount of open TM project ledger entries

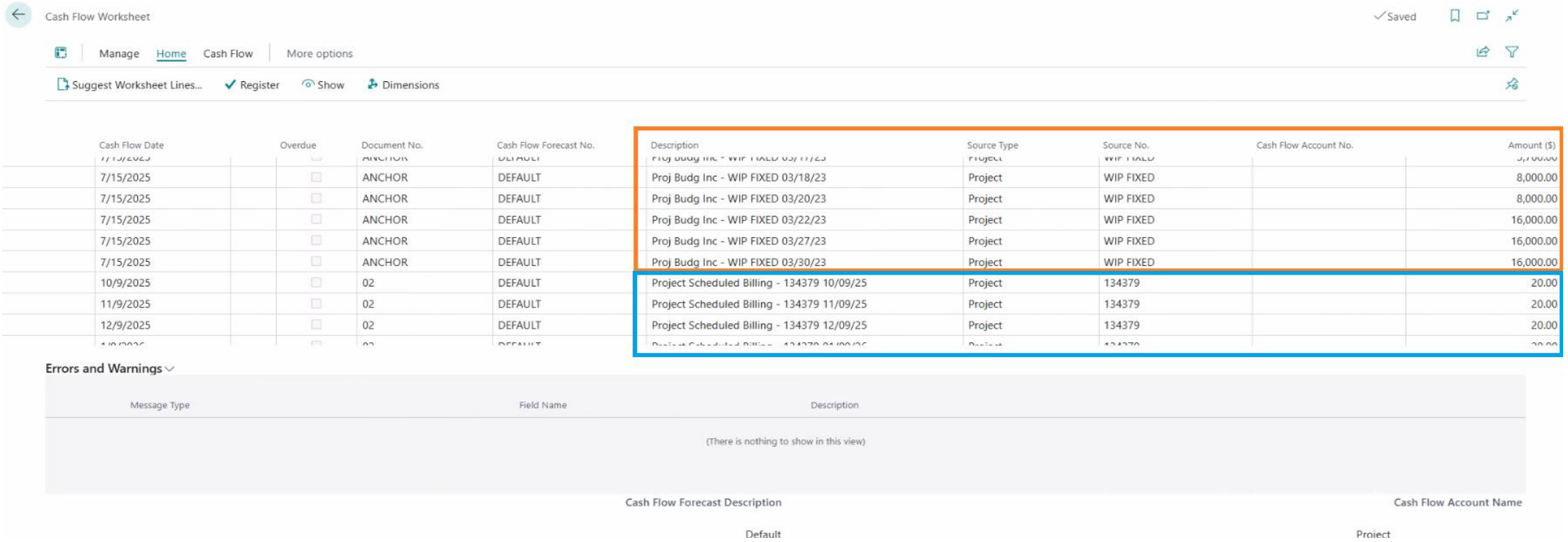
Cash Flow Setup

- Added fields for account number for each project scenario



Sample Data

- Grouped based on project number, date and scenario
- Includes drill down to source date ‘Show’



Demo

Demo

https://youtu.be/gdrszlwnP24?si=dFBNoqofKtzddD22

Use Case Scenarios

- Add planning lines to project and forecast future income
- Create budgets on your project and forecast all project revenue based on your budget prices
  - Note - If multiple Progressus options are selected:
    - If you have budget and planning lines for the same data, then the amounts will show under both scenarios
    - If you use Scheduled Billing + Budget Scenario, then the amounts will show under both scenarios
- Identify your future cash inflow based on your existing subscription orders
- Leverage your unbilled posted project ledger entries to identify future cash inflow

Cash Flow feedback

- Should we add options for the following?
  - Budget Costs as outflows
  - Project Planning Costs as outflows
  - Remaining values on Subcontracts as outflows
  - Other?

Expenses

Recent Expense Price changes

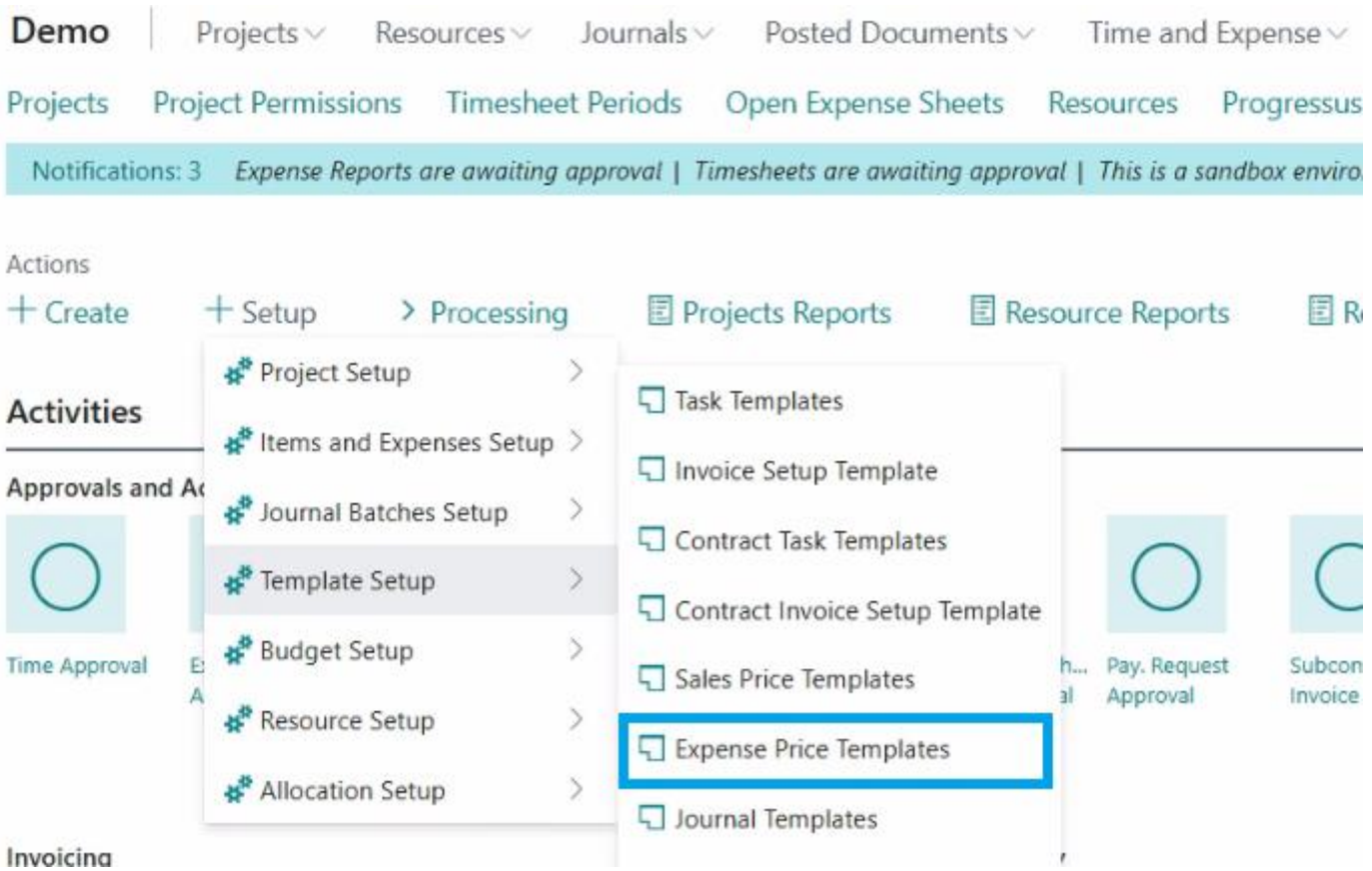
- Expense price template
- Expense prices do not require expense code

Expense Price Template

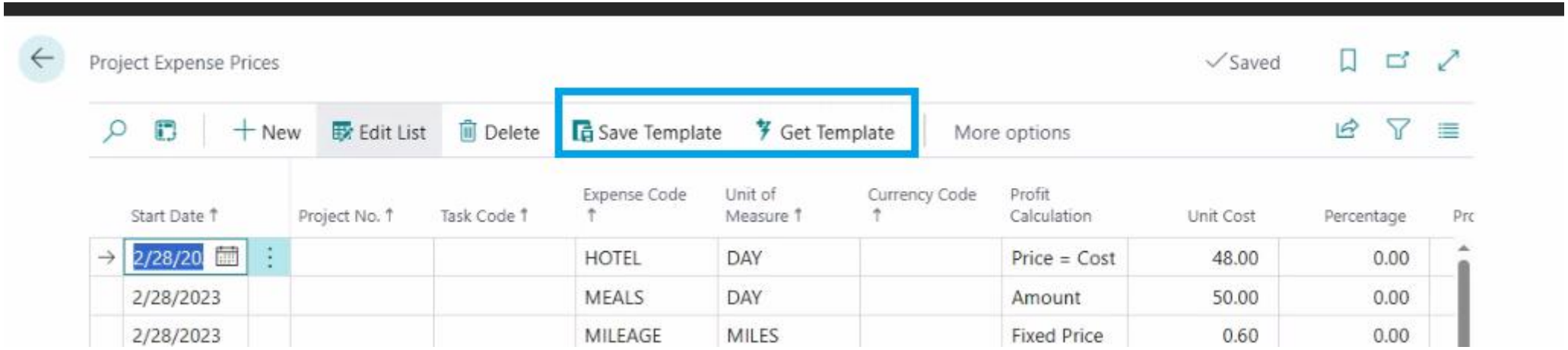
Expense Price Template Business Value

- Global rates for all expense codes
  - Markup 20% of cost for all expenses
- Improves efficiency of setting up prices
  - Customer specific rates - create template to be used during setup for projects for that customer
- Increases accuracy of your prices
- Re-use existing prices
- Works similar to Resource Price Template

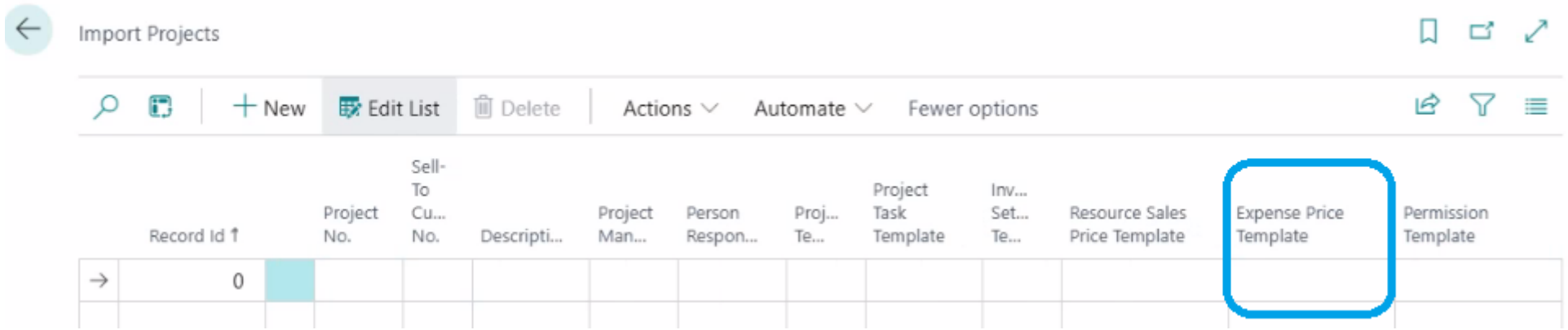
Expense Template Setup



Expense Template
Create from Existing Expense Prices

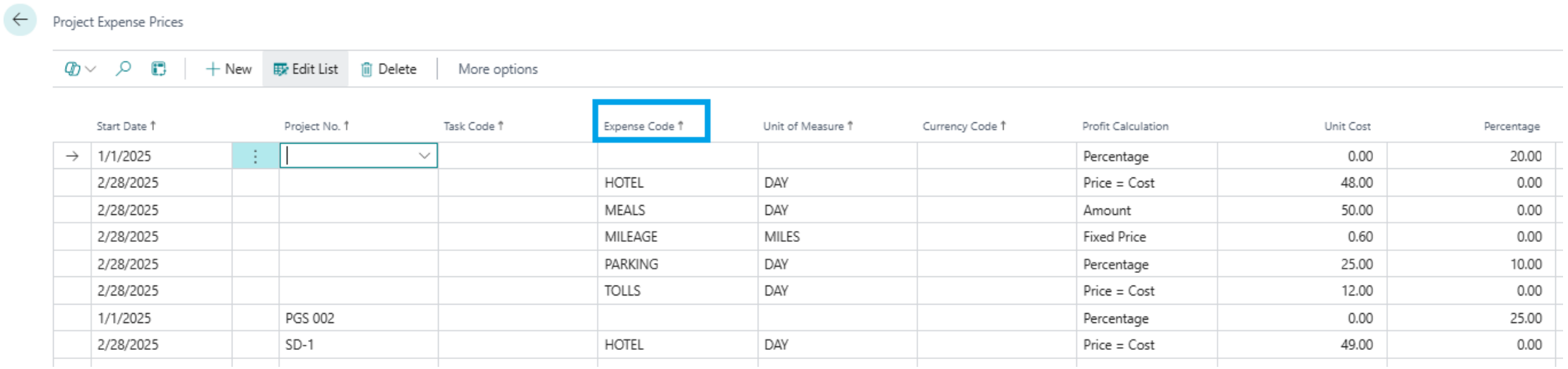


Expense Price Template
Import Project



Expense Code Not Required

Expense Price
Expense Code is not required



Start Date	Project No.	Task Code	Expense Code	Unit of Measure	Currency Code	Profit Calculation	Unit Cost	Percentage
1/1/2025						Percentage	0.00	20.00
2/28/2025			HOTEL	DAY		Price = Cost	48.00	0.00
2/28/2025			MEALS	DAY		Amount	50.00	0.00
2/28/2025			MILEAGE	MILES		Fixed Price	0.60	0.00
2/28/2025			PARKING	DAY		Percentage	25.00	10.00
2/28/2025			TOLLS	DAY		Price = Cost	12.00	0.00
1/1/2025	PGS 002					Percentage	0.00	25.00
2/28/2025	SD-1		HOTEL	DAY		Price = Cost	49.00	0.00

Price Setup
Expense Report

Project Expense Prices

New | Edit List | Delete | More options

Start Date	Project No.	Task Code	Expense Code	Unit of Measure	Currency Code	Profit Calculation	Unit Cost	Percentage
1/1/2025						Percentage	0.00	20.00
2/28/2025			HOTEL	DAY		Price = Cost	48.00	0.00
2/28/2025			MEALS	DAY		Amount	50.00	0.00
2/28/2025			MILEAGE	MILES		Fixed Price	0.60	0.00
2/28/2025			PARKING	DAY		Percentage	25.00	10.00
2/28/2025			TOLLS	DAY		Price = Cost	12.00	0.00
1/1/2025	PGS 002					Percentage	0.00	25.00
2/28/2025	SD-1		HOTEL	DAY		Price = Cost	49.00	0.00

Lines | Manage | Line

New Line | Delete Line

Project No.	Project Task No.	Expense Date	Posting Date	Type	Expense Payment Type	No.	Description	Quantity	Unit of Measure Code	Unit Cost	Unit Price
PGS 002	10110	1/1/2025	1/1/2025	Expense	COPAIDAP	HOTEL	HOTEL	1.00	DAY	100.00	125.00
PGS 003	10110	1/1/2025	1/1/2025	Expense	COPAIDAP	HOTEL	HOTEL	1.00	DAY	100.00	120.00
PGS 007	10110	10/31/2025	1/1/2025	Expense	COPAIDAP	HOTEL	HOTEL	0.00	DAY	48.00	48.00

Expense Prices without Exp Code Business Value

- Have a rate the applies to all expense types
- Have rate that applies to all expense type for a project

- Example
  - Apply 25% markup for all expenses
  - Apply 30% markup for all expenses for project PGS 003

Progressus Resources on this Page

- Progressus Landing page - https://docs.progressussoftware.com/
- Revamped to offer a comprehensive hub for all your Progressus resources

Reminders and upcoming events

- December Release
  - Cash Flow Worksheet
  - WIP BC percent includes purchase documents not invoiced
  - Common code for Project creation
- Advisory Board - February 2026 - Topic AI
  - What scenarios will AI and Progressus work best for you
- Lunch n Learn - March 2026
  - Recap of last 6 months of 2025 features
- Looking for referenceable Customer & Partners
  - kbateson@plumblineconsulting.com

Progressus Advisory Board Benefits

customer

- Provide input on features to enhance Progressus
- Collaborate and share experiences:
  - Engage with fellow Progressus customers to exchange insights and best practices.
- Create a trusted advisory environment:
  - Foster a supportive community where customers can advise and learn from each other.

progressus

- Expand connection to our customers
- Understand customer usage:
  - Gain insights into how customers utilize Progressus.
- Gather feedback:
  - Collect valuable feedback on their experiences.
- Identify enhancement opportunities:
  - Discover areas for potential improvements.

Thank You!

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